# KKM Tactical Rotation powered by Nasdaq Dorsey Wright



#### Model Start Date: 8/30/2002

### Model Objective

The purpose of the Tactical Rotation Model is to identify major themes in the market, have exposure to those sectors controlled by demand, and eliminate exposure to those sectors controlled by supply. The Model is designed to hone in on the strongest ETFs from the inventory listed below and will attempt to capture the strongest trends and avoid the weakest trends. It is dispersion of returns within the Model inventory that creates the opportunity for a relative strength evaluation process to identify worthwhile trends to follow, as well as those critical to avoid. The Tactical Rotation inventory of funds provides a diversity of investments that is generally advantageous to trend-based tactical rotation strategies.

### Relative Strength Methodology

The most adaptive tool we have found to identify the strongest trends from the weakest within an investable universe is Point & Figure Relative Strength. Our relative strength calculation is designed to target long term themes of outperformance, while also remaining responsive enough to allow for rotation when market trends necessitate. In short, relative strength attempts to minimize exposure to underperforming positions, while letting profitable positions run. Most importantly, this systematic and rules-based approach eliminates the subjective or "emotional" trades, as the calculation is derived from price data alone.

#### Systematic Portfolio Rules

- The first level of relative strength analysis is between US Equities and Fixed Income. When US Equities are favored, the Portfolio will be 100% US Equities. When Fixed Income is favored, the Core U.S. Aggregate Bond ETF (AGG) will have a 30% weighting and the remaining 70% will be US Equities.
- The universe used is comprised mainly of sub-sector ETFs, however several commodity and broad based market ETFs are also included in the investable inventory.
- In addition to the AGG comparison versus US Equities, the remaining positions below are evaluated on a relative strength basis to one another. The Portfolio can hold eight to nine positions, with the ninth position being AGG.
- If the relative strength of a holding falls significantly out of favor versus the other potential Model members, it will be removed and the member with the best relative strength that is not currently in the Portfolio will be added. At that time, the Portfolio will be rebalanced.

## Model Inventory



| SYMBOL | ETF NAME                                       |
|--------|--|
| AGG    | Core U.S. Aggregate Bond ETF                   |
| EFA    | MSCI EAFE ETF                                  |
| IAI    | U.S. Broker-Dealers & Securities Exchanges ETF |
| IAT    | U.S. Regional Banks ETF                        |
| IBB    | Nasdaq Biotechnology ETF                       |
| IDU    | U.S. Utilities ETF                             |
| IEZ    | U.S. Oil Equipment & Services ETF              |
| IGN    | North American Tech-Multimedia Networking ETF  |
| IHE    | U.S. Pharmaceuticals ETF                       |
| IHI    | U.S. Medical Devices ETF                       |
| IJR    | Core S&P Small-Cap ETF                         |
| ITB    | U.S. Home Construction ETF                     |
| IYC    | U.S. Consumer Services ETF                     |
| IYJ    | U.S. Industrials ETF                           |
| IYM    | U.S. Basic Materials ETF                       |
| IYZ    | U.S. Telecommunications ETF                    |
| SOXX   | PHLX Semiconductor ETF                         |
| DVY    | Select Dividend ETF                            |
| GSG    | S&P GSCI Commodity-Indexed Trust               |
| IAK    | U.S. Insurance ETF                             |
| IAU    | Gold Trust                                     |
| ICF    | Cohen & Seers REIT ETF                         |
| IEO    | U.S. Oil & Gas Exploration & Production ETF    |
| IGE    | North American Natural Resources ETF           |
| IGV    | North American Tech-Software ETF               |
| IHF    | U.S. Healthcare Providers ETF                  |
| IJH    | Core S&P Mid-Cap ETF                           |
| ITA    | U.S. Aerospace & Defense ETF                   |
| IVV    | Core S&P 500 ETF                               |
| IYG    | U.S. Financial Services ETF                    |
| IYK    | U.S. Consumer Goods ETF                        |
| IYT    | Transportation Average ETF                     |
| SLV    | Silver Trust                                   |

#### DISCLOSURE

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The relative strength strategy is NOT a guarantee. There may be times where all investments and strategies are unfavorable and depreciate in value. Relative Strength is a measure of price momentum based on historical price activity. Relative Strength is not predictive and there is no assurance that forecasts based on relative strength can be relied upon.

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